

# National Business Development Representative- Biomedical Company

---

We have an outstanding opportunity to join a dynamic and fast growing company and offer a rare opportunity to start your career in the Dental and Medical Device Sector.

You must be a sales superstar or have a genuine desire to build a career in sales.

We like to hire people who like people, because we believe it's what makes us a successful team. We'd like someone with sales experience but if you're smart and have a passion for biomedical engineering, dental or engineering in general, we'd like to meet with you. Most of all we're looking for someone who is ambitious and passionate.

The person we'd like to join the team will ideally have:

- A desire to be and play a part in a close-knit team
- A solutions-based approach to sales
- An eagerness to progress and learn
- A proactive, "can-do" attitude
- Ability to problem solve and stay calm under pressure
- A passion to travel interstate, with the ability to visit our interstate clients for a few days each month
- A mind that enjoys developing sales strategies to attract new clients
- A social personality as you will represent the Company at seminars, fairs, conferences and trade shows
- An ability to quickly absorb technical information and to intelligently communicate information clearly and confidently to customers

Additional Information:

- Salary is base salary plus performance based commission. The successful candidate will also be provided a company car, mobile phone and laptop.
- Candidates who are shortlisted for the role may be required to complete a computing competency test and a case study.

To submit your application, in strict confidence, please apply online using the 'apply for this job' link below or email your CV to [andrea@osteonmedical.com](mailto:andrea@osteonmedical.com)